

## WHAT'S INSIDE

- The 2022 Board and Contact information
  - ETHICS WEBINAR- March 23rd
  - MAKING CONNECTIONS
  - EVENTS PAST AND FUTURE
  - LET'S MEET: TOM HUMPHREYS
  - FROM THE PRESIDENT – Aaron Lee



**STRIVING TO BE YOUR BEST  
RESOURCE FOR INDUSTRY  
INFORMATION, EDUCATION,  
AND NETWORKING**

**President- Aaron Lee - Ally** [aaron.lee@ally.com](mailto:aaron.lee@ally.com)  
**Vice Pres- Brian Granger- AAA**  
[brianpgranger@gmail.com](mailto:brianpgranger@gmail.com)  
**Treasurer- Ron Pepler- Pepler Insurance Agency**  
[Rpepler@peplerinsurance.com](mailto:Rpepler@peplerinsurance.com)  
**Secr.- Heidi Muglia-Ally** [Heidi.muglia@ally.com](mailto:Heidi.muglia@ally.com)  
**VP Education- Paul Anderson-**  
[paa@010162@gmail.com](mailto:paa@010162@gmail.com)  
**VP Programs – VACANCY**  
**New Designee Chair- Johnathon Ott**  
[Jott@Hanover.com](mailto:Jott@Hanover.com)  
**Imm. Past President-Brandon Van Wormer,**  
[Brandon\\_vanwormer@trg.com](mailto:Brandon_vanwormer@trg.com)

Website:

[GreaterDetroit.cpcusociety.org](http://GreaterDetroit.cpcusociety.org)

LinkedIn: Like Us!

## MARCH IS ETHICS MONTH

**Register by March 21<sup>st</sup> for  
Michigan Ethics Requirement  
3 CE Hours**

**March 23, 2022, Wednesday**

**Time: 9:00 AM – 12:00 PM**

**Cost: \$25.00**

A virtual event open to all please share invite with  
your colleagues and friends.

**Because It's the Law - Web (Ethics CE 3  
hours) Course #82086**

Discuss insurance law, the legal system that constantly interprets and adjusts the law, and some actual case studies that have had significant influence on insurance companies, agents, and the insurance buying public. This course is based on the premise: "To stay out of trouble one must take the trouble to learn about insurance products and insurance law."

**Pay by check or PayPal to:** Greater Detroit Chapter  
CPCU Society, c/o Ron Pepler CPCU 18530 Mack  
Avenue, Suite 260, Grosse Pointe Farms, MI 48236 the  
\$25 fee represents a \$25 savings to you  
<https://greaterdetroit.cpcusociety.org/>

**Presented by: Jamie Schuring,  
author of Because It's the Law**

Insurance Educators, Janet Holstine MI Provider 0160, 269-  
323-2042 [jholstine@insuranceeducators.net](mailto:jholstine@insuranceeducators.net)

**Registration Needed by  
March 21<sup>st</sup>**

## MAKING CONNECTIONS



**Interact** is an All Members Forum for discussions and idea-sharing with CPCUs from all over the country. **Go to [Interact.cpcusociety.org](http://Interact.cpcusociety.org) to register.**

**CPCUSOCIETY.ORG** offers **MINDTOOLS** link under the Education Tab, giving you access to more than 2,000 leadership, management and career development resources, with new things added each week.

**IRMI** – Free Podcasts at [IRMI.com](http://IRMI.com) and at **CPCUSOCIETY.ORG**

Have you checked out the CPCU Roadshows? Lots of great info, like: [How to join a CPCU Interest Group](#)



### **HEY, DID YOU HEAR ABOUT .....**

WE KNOW OUR MEMBERS HAVE ACCOMPLISHMENTS TO BRAG ABOUT, SO HERE'S YOUR CHANCE AND PLACE! SEND AN EMAIL TO

[AARON.LEE@ALLY.COM](mailto:AARON.LEE@ALLY.COM)

ABOUT YOUR ACCOMPLISHMENTS, OR THOSE OF ANOTHER MEMBER THAT YOU WANT TO SHARE WITH US, AND WE CAN POST THEM IN OUR NEXT NEWSLETTER.

## CHRISTMAS GIVING

**Again this year, our Chapter worked with the Volunteers of America and donated gifts, food and gift cards to 2 families at Christmas. Thank you to all who donated!**

**It is a rewarding experience to see the smiles on the faces of those who receive, thanks to your generosity.**

**Look for our announcement in November 2022 for our next Christmas Giving opportunity.**

**If you are involved in an insurance organization, and want to partner with our Chapter on future events, please contact:**

**Chapter President –Aaron Lee at [aaron.lee@ally.com](mailto:aaron.lee@ally.com)**

## INTERNSHIPS AVAILABLE

Do you know a recent college graduate who would be interested in applying for a job in insurance? A position that offers detailed insights into everything it takes to succeed in the commercial insurance industry, along with mentorship and generous compensation, lodging and airfare, with a shot at a full-time position at Crum & Forster at the end of the two-month rotation? The Launch PAD program starts in early July, 2022 and is looking for a few good men and women. Forward this link:

<https://intake.cfins.digital/jH18oZ23j>

to connect your candidate to this opportunity.

\*\*\*\*\*

If your company offers internships to college students or graduates of insurance programs, and you'd like to announce the opportunity here, email [Renee.vanderhagen@cfins.com](mailto:Renee.vanderhagen@cfins.com) with the information for our next newsletter in June

Internships can also be posted at [Insuremypath.org](http://Insuremypath.org) and [JoinHandshake.com](http://JoinHandshake.com)

### Loman Internship Financial Aid Program

The 2022 [Loman Internship Financial Aid Program \[cpcusociety.org\]](http://cpcusociety.org) is now open! Each year, the CPCU Society offers financial aid to help students offset the costs of professional clothing, travel, housing and other expenses that may prevent them from pursuing an internship in the insurance industry. Please share this program with any students you know who need assistance taking part in an internship this summer. If accepted, they will receive \$1,500 toward necessary expenses.

Students are encouraged to apply early because funds are limited. Application batches will be reviewed and candidates selected on a two-week rolling basis to ensure fair opportunity of fund disbursement.

### LET'S MEET:

Tom Humphreys, CPCU, CLU, ChFC, CIC  
Director, The Risk Management and Insurance  
Center at Olivet College, MI / Associate Professor of  
Insurance and Risk Management

Tom started in the insurance world owning a captive agency for Farmers, then moved into the role of recruiting and teaching others how to start agencies. This foretold his later move to teaching full time at Olivet College after getting an MBA and qualification to teach at the collegiate level. He's been in his current role as Director of The Risk Management & Insurance Center and teaching insurance courses for 7 years.

He encourages his students to take advantage of the licenses and designations (like the CPCU) they can earn while in college; and now, his Program requires at least one internship for credit before graduation. This helps students determine what insurance path to take after graduation. He's proud to say that 95% of his students will transition to the insurance industry.

With financial support from scholarships, like our Chapter scholarship, students can graduate from Olivet College's insurance program debt-free! Does your company offer a scholarship or internship? Contact Tom: **269.749.7612**. Or post your internship with Gamma Iota Sigma, the business society for insurance students. Or check out: [JoinHandshake.com](http://JoinHandshake.com) to post your internship at several schools at once.

But graduates of his program are not enough to fill the talent gap that's growing in the industry. Tom encourages us all to **FIND OUR REPLACEMENT**: go to your local high school and even junior high level to start talking about careers in insurance. Also, be a mentor to students, which will also help increase the likelihood that talented people will find and stay in insurance careers. Will you mentor a college student? Contact Tom: [thumphreys@olivetcollege.edu](mailto:thumphreys@olivetcollege.edu).

If you have suggestions for our Chapter to address recruitment, contact anyone on the Board today!

**FROM THE PRESIDENT-  
AARON LEE**

Dear Chapter Members –

I am honored to serve the CPCU Society Greater Detroit Chapter this year, and looking forward to a great 2022!  
We have a fantastic board of directors in place that is committed to providing useful  
and high quality content for our members.

In 2022, we will be looking to grow our membership in the Greater Detroit area,  
support future insurance professionals through scholarships and employer engagement, and  
host several relevant programs throughout the year.

Aaron Lee, CPCU, ARe  
Senior Director, Property & Casualty | Ally Insurance  
500 Woodward Ave, 13th Floor, Detroit, MI 48226  
T 313 656 5645 | M 231 580 9561 | [aaron.lee@ally.com](mailto:aaron.lee@ally.com)



WE NEED YOUR HELP!

**SUGGESTIONS FOR PROGRAMS IN 2022**

CONTACT AARON.LEE@ALLY.COM  
OR PAUL ANDERSON AT: [paa010162@gmail.com](mailto:paa010162@gmail.com)