

Message from the President

Dear Greater Detroit Chapter,

What a busy first half of the year it has been! Technical and continuing education courses, networking events, charity sponsorships, and starting up the Chapter's first Twitter feed filled the first half of the year. The second half of the year promises to be equally active.

Currently, there will be forty-two new designees in 2016. In addition to the annual meeting scheduled in Hawaii these individuals will be recognized during the Greater Detroit Chapter Industry Day (I-Day). The Greater Detroit I-Day is scheduled for Thursday, November 3 at the Townsend Hotel in Birmingham. We are thrilled to have Patrick McPharlin, Director of the Department of Insurance and Financial Services (DIFS), as the keynote speaker.

Also, the Greater Detroit Chapter will sponsor the Olivet College Gamma Iota Sigma golf outing scheduled for September 16. Rich Bean, Brandon Taylor, John Davis, and Dave Wonnacott will represent the Greater Detroit Chapter at this event.

I would like to recognize Adam Kutinsky, Chapter Secretary, who will be Chair of the Insurance & Indemnity Section for the State Bar of Michigan. This is another example of the accomplished and motivated membership who makes up the Greater Detroit Chapter. Congratulations Adam!

If you are interested in learning more about becoming a board member or getting involved in your chapter, please contact me or one of the other Chapter Board of Directors.

Have a safe and relaxing summer.

Regards,
Larry Postl, CPCU
Greater Detroit Chapter President

2016 Chapter Officers

President:

Larry Postl, CPCU, CIC

Vice President:

Don Balmes, CPCU, CIC

Secretary:

Adam Kutinsky, JD, CPCU

Program Chair:

Vicki Rodi, CPCU

Treasurer:

Terri Miller, CPCU

**Immediate Past
President:**

Terry Hackney, CPCU

2016 Committee Chairs

Chapter Governor:

Barbara Lilly, CPCU, API,
AIM, AIC, AIS, AU, AINS,
ARe, AIAF, ARC

Education Chair:

Paul Anderson, CPCU, ARM

New Designee Chair:

Rich Bean, CPCU

Social Media Chair:

Brandon Taylor, CPCU,
CRM, AU-M

**Newsletter and
Webmaster:**

Karen Schafer, CPCU, ARM

Recruiting Efforts Underway!



The Detroit Chapter CPCU continues its recruitment efforts and has begun to reach out to colleges with insurance programs to help educate students about the benefits of obtaining the CPCU designation. The hope is this initiative will give The CPCU Society and our Chapter more visibility with millennials. The ultimate goal is to increase matriculation rates in the Metro Detroit Area and increase involvement within our Chapter.

Our first event was a success! Social Media Chair Brandon Taylor (pictured in the middle/left) teamed up with Olivet College to hold our first recruitment event. The March Madness event allowed students to ask questions and learn about The CPCU Society, while enjoying the thrills of March college basketball. We are planning to have other fun and friendly events in the future!

The Detroit Chapter CPCU has also continued candidate and new designee outreach efforts in 2016 with very successful results.

*42 New Designees have earned their CPCU designation for 2016. We extend a warm welcome to all and invite them to become involved at this time.

*113 CPCU Candidate Members who had completed between 2-7 parts of CPCU were contacted and encouraged to continue their successful path to the CPCU designation. We look forward to them completing their studies and enjoying the benefits and recognition of being a CPCU.

Social Media Update

Follow us on **Twitter** #CPCUDetroit, and connect with us on **LinkedIn**- Greater Detroit CPCU Society Chapter (<https://www.linkedin.com/>)!

ARM 54: Risk Management Principles and Practice Attend class in person, or on line!

This 13 week course will help prepare the participant to take the national examination (one of three required to earn the professional designation "Associate in Risk Management")

WHEN: Tuesdays, from 6p – 8p, beginning September 13, for 13 weeks

ADDITIONAL DETAILS: <http://tinyurl.com/gllsboq>



Congratulations New Designees!

Erik Anderson, CPCU
Tammi Bannon, CPCU
Amie Berry, CPCU
Dennis Bilancia, CPCU
Angela Biondo, CPCU
Dalawn Bishop, CPCU
Andrew Branch, CPCU
Ruxandra Ciocan, CPCU
Lisa Cudworth, CPCU
Erin Denstedt, CPCU
Lori Donaldson, CPCU
Patrick Drake, CPCU
Chantee Flanigan, CPCU
Samar Foani, CPCU

Brandon Gadbury, CPCU
John George, CPCU
Melissa Gerzseny, CPCU
Reginald Goodwin, CPCU
Rabih Hamawi, CPCU
Leila Khansa, CPCU
Hristo Kozhuharov, CPCU
Matthew Lewandowski, CPCU
Rachel Lewis, CPCU
Abigail Maas, CPCU
Jason Marrero, CPCU
Alonzo Marshall, CPCU
Deborah Mc Donnell, CPCU
Mark Moore, CPCU

Michelle Naumann, CPCU
Karen Patterson, CPCU
Joseph Perry, CPCU
Whitney Poniatoski, CPCU
Michael Raupp, CPCU
Rachel Rothschild, CPCU
Clinton Tobias, CPCU
Stephen Tobler, CPCU
Renee VanderHagen, CPCU
Amber Wagenschutz, CPCU
Laurie Wante, CPCU
Brandon Wheeler, CPCU
Melinda White, CPCU
Eric Wilt, CPCU

Olivet College Golf Event Friday, September 16

The Alpha Alpha Chapter of Gamma Iota Sigma Fraternity has announced its 26th annual Golf Outing will be Friday, September 16th. The event will be held in Lansing at Royal Scot Golf Course.

Proceeds are used to fund the activities of Gamma Iota Sigma for educational trips, career workshops and recruiting efforts

For more details/questions: <http://tinyurl.com/hffa6aa>

Continuing Education Course Michigan Insurance Law Friday, October 7

This course will provide the student with current information on regulation of insurance in the State of Michigan. Items of discussion will include the commissioner, company structure, licensing law, unfair trade practices, company practices and responsibilities, penalties and fines for violations under the law.

For more details: <http://tinyurl.com/jhu8dfd>

Save the Date!
All Industry Day / New Designee Conferment
Thursday, November 3

We are looking forward to hearing our Keynote Speaker Patrick McPharlin, Director of the Department of Insurance and Financial Services (DIFS). Stay tuned for more details!

**Note: All Industry Day will be at the Townsend hotel in Birmingham this year*

More details to come: <http://tinyurl.com/z9kumgw>

2016 CPCU Society Annual Meeting
September 17- 20

When and Where?

September 17- 20
Honolulu, Hawaii

Who?

This event is open to all risk management and insurance professionals

Why?

Attending the meeting will provide you with opportunities to:

- Gain relevant, technical knowledge that you can immediately apply to your job
- Empower yourself to confidently meet the emerging challenges facing your business and our industry
- Engage with leading industry experts and build valuable professional relationships

Opening Session Keynote and Conferment Speaker:



John Quiñones is co-anchor of the ABC newsmagazine program Primetime, as well as sole anchor of the Primetime series *What Would You Do?* A seven-time Emmy Award winner, he also recently authored a book titled, *What Would You Do? Words of Wisdom About Doing the Right Thing.*

Registration: <http://tinyurl.com/lshelar>

Schedule of Events:

The 2016 CPCU Society Annual Meeting will be packed with opportunities to learn, network, develop your career and have fun! For a detailed schedule of events, visit

<http://annualmeeting.cpcusociety.org/schedule-speakers/>

Official Annual Meeting Website: <http://annualmeeting.cpcusociety.org/>

Looking for that next step in your career?

CPCU Designees, are you wondering what your next step will be in your career? Is it the VP? If so, you need to check out the **Olivet College MBA in Insurance program**.

Classes start on a rotational basis, with 4 semesters a year – January, April, June, and September. You can start in any semester. Each credit is \$700.00 per hour and the classes are all 3 credits for a total per class of \$2100.00 plus books.

Admissions Requirements

- A 3.0 or higher* (4.0 scale) overall grade point average in the applicant's undergraduate degree
- Have at least 2 years professional experience in the field of insurance or risk management after earning the undergraduate degree
- Have completed the CPCU (Chartered Property Casualty Underwriter) designation or the Graduate Management Admissions Test (GMAT), the GMAT is waived for CPCU designees

*GPA requirements can be lower with experience in the industry.

Here are some facts about the program –

1. All classes are on-line in real time meaning you will not have to come to campus to complete your MBA
2. All classes run from 6:00 – 8:30pm EST Monday – Thursday
3. Total credits needed to complete your MBA is 48 but if you have your CPCU you can waive up to 24 of those credits
4. Olivet runs 4 semesters a year, 8 week semesters, generally 4 classes a semester
5. All you need are 4 things – a microphone, camera, headset, and computer
6. Olivet uses Adobe Connect and Blackboard for classroom and homework assignments

To find out what classes you can waive, please send a screen shot of your CPCU designation classes to kmparker@olivetcollege.edu.

You will need to gather the following items after you submit your application –

- A current resume
- 2 letters of recommendation
- Undergrad transcripts
- GMAT or CPCU transcripts

You can view Olivet's website at <http://www.olivetcollege.edu/graduate>, or contact Kelly M. Parker at kmparker@olivetcollege.edu or 269.749.7633 if you have any questions or need any other information.

Kelly and Olivet look forward to working with you!